

**57056**

**B.B.A. 6th Semester (N.S.)**

**Examination–April, 2014**

**Workshop on Personality and Soft Skill  
Development**

**Paper-Bba-606**

**Time : 3 hours**

**Max. Marks : 80**

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard will be entertained after the examination.

**Note :** There are **two** Sections. Section-A comprises **8** short answer types questions carrying two marks each, which is **compulsory**. Section-B consists of **8** questions (2 questions from each unit.) You are to attempt **4** questions, selecting **one** question from each unit. All questions carry equal marks.

## **Section-A**

1. (a) Define soft skills
- (b) Describe personality syndrome
- (c) How does one mold personality pattern?
- (d) What is dressing sense ?
- (e) List the important aspects of public speaking.
- (f) How can one develop self-awareness ?
- (g) What is emotional stress ?
- (h) Describe the don't's of an interview.

## **Section-B**

### **Unit-I**

2. What is personality ? Describe personality patterns ?
3. Describe the concept of persistence and change giving suitable examples.

## **Unit-II**

4. Explain the emotional and social determinants of personality.
5. Discuss educational determinants of personality giving examples.

## **Unit-III**

6. What is the importance of time management in everyday life ? Why do managers need to manage time ?
7. Write short notes on the following :
  - (a) Etiquettes
  - (b) Personal hygiene

## **Unit-IV**

8. Describe the strategies for gaining power and influence.
9. What are the essential interviewing skills ?